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TM and MekongNet collaborate to provide alternative solutions to Cambodia market

on Thursday, November 5, 2015 at 3:48:05 pm

Malaysia's Convergence Champion and No. 1 Converged Communications Services Provider, has announced its partnership with MekongNet, a leading Internet Service Provider (ISP) and Internet Exchange Provider (IXP) in Cambodia.

Through this partnership, MekongNet will be hosting and providing network infrastructure for TM's multi-services node or Point-of-Presence (POP) in Cambodia. This will enable MekongNet to provide alternative connectivity solution to its customers as well as serving Cambodia's growing demands for international internet bandwidth, through diverse routes, connecting to TM's other POPs in Kuala Lumpur and Hong Kong.

The POP which is located in MekongNet's IDC in Phnom Penh will be serving various services including IPVPN, IP Transit and Global Ethernet services. This collaborative effort enables both TM and MekongNet to capitalise each other's regional strength, supporting bilateral communication needs between these two

countries and further allowing MekongNet to expand product reachability to its customers worldwide through TM's global presence.

Commenting on the partnership, Mohamed Asri Jaafar, Vice President, Global & Wholesale, TM said, "As one of the fastest growing telcos in Asia, TM is constantly investing and partnering with world class providers to offer better reachability and connectivity to our global customers through reciprocal business collaboration. This alliance with MekongNet will further strengthen our regional footprint in South East Asia and through the new POP, TM will be able to offer a vast range of services at a competitive price, going in and out from Cambodia through diversified routes via submarine and terrestrial cables, connecting to our existing on-net network presence. This subsequently supports the realisation of the vision to establish ASEAN as a dynamic and competitive economic block."

"This new POP will address the increasing demand of IP services coming from the Indochina region, which just like the rest of the emerging market, is currently experiencing rapid economy and internet bandwidth growth," he added.

Echoing the spirit and sentiment of TM, Sok Channda, President and CEO of MekongNet, said, "Our potential carrier and enterprise customers, both existing and prospective, are constantly asking us to expand our presence overseas and we believe that this new partnership with TM will go a long way towards fulfilling these requests. MekongNet will be able to serve its multinational customers who need global services via this POP of multi-services."

"Telecommunications infrastructure is critical to provide quality solutions and services to our clients across the world. It is a great progress and opportunity to partner with TM," she concluded.

With the partnership, MekongNet customers can enjoy One-Stop-Shop service for global connectivity services, with a premium standardised service to accelerate their international business expansion, ahead of regional integration to further enhance their global trade partnership.

The bilateral Master Service Agreement, signed by both companies, reinforces a safer network for both parties' customers as well as providing affordable, high performance connectivity including point-to-point, and point-to-multipoint services.

For more information on MekongNet, visit www.mekongnet.com.kh. For information on TM, visit www.tm.com.my.

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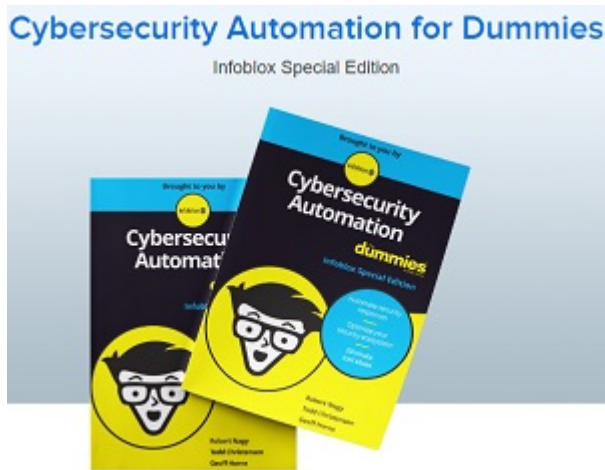

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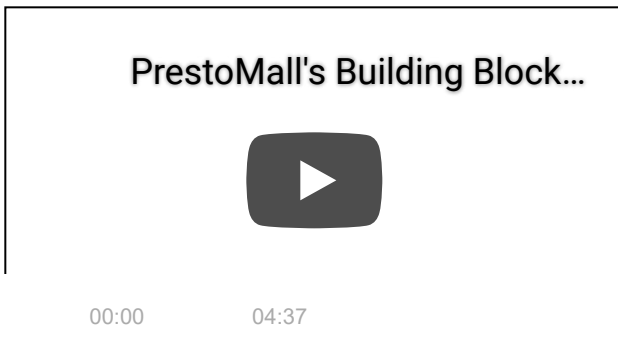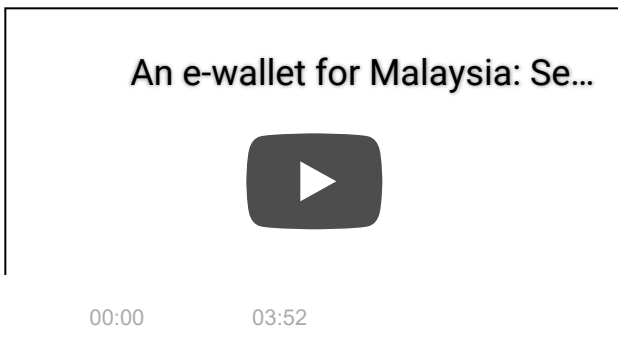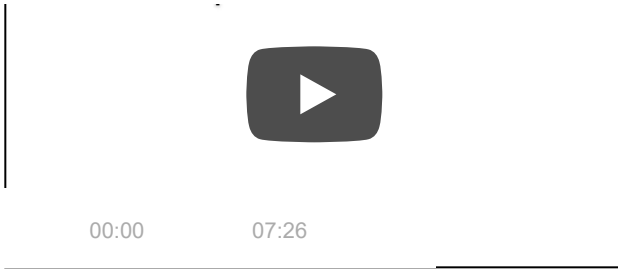CISCO'S TEN SIMPLE WAYS TO ENHANCE YOUR CYBERSECURITY

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